

FIGURE 1

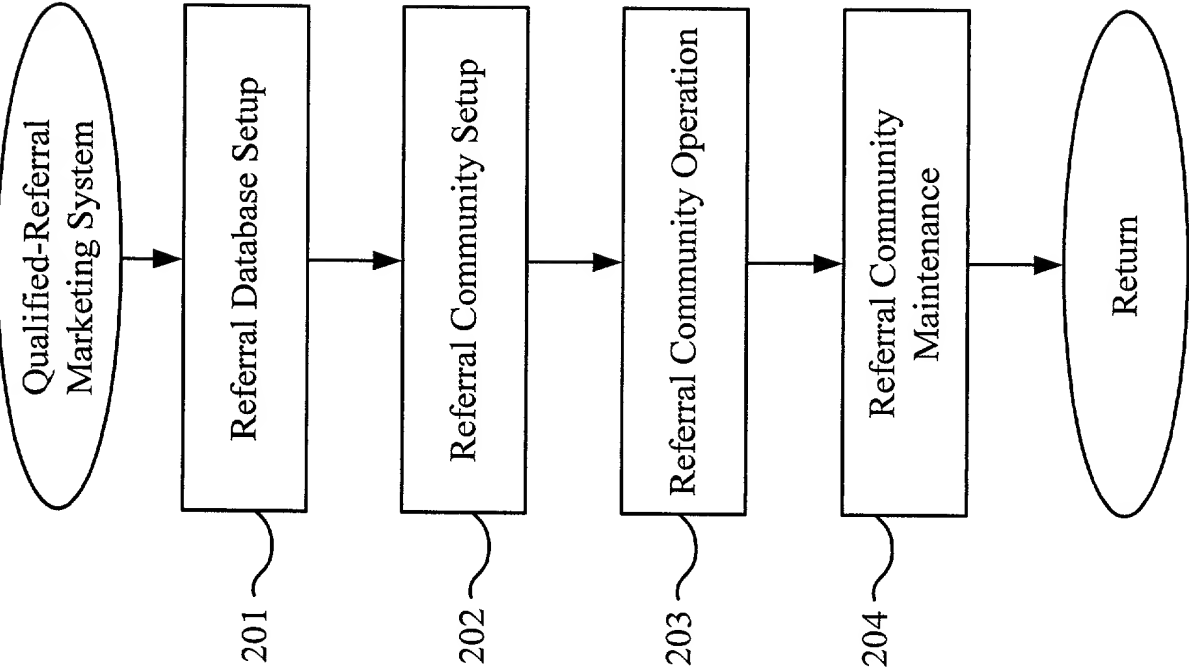


FIGURE 2

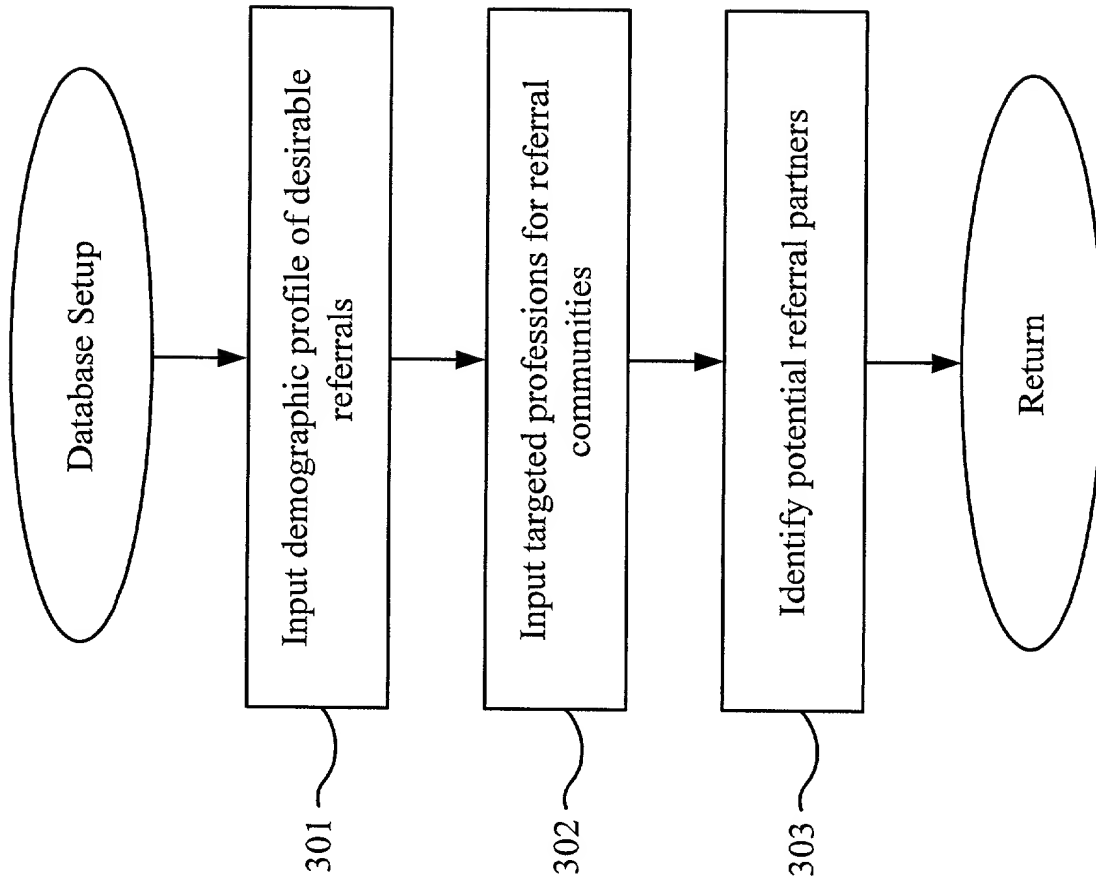


FIGURE 3

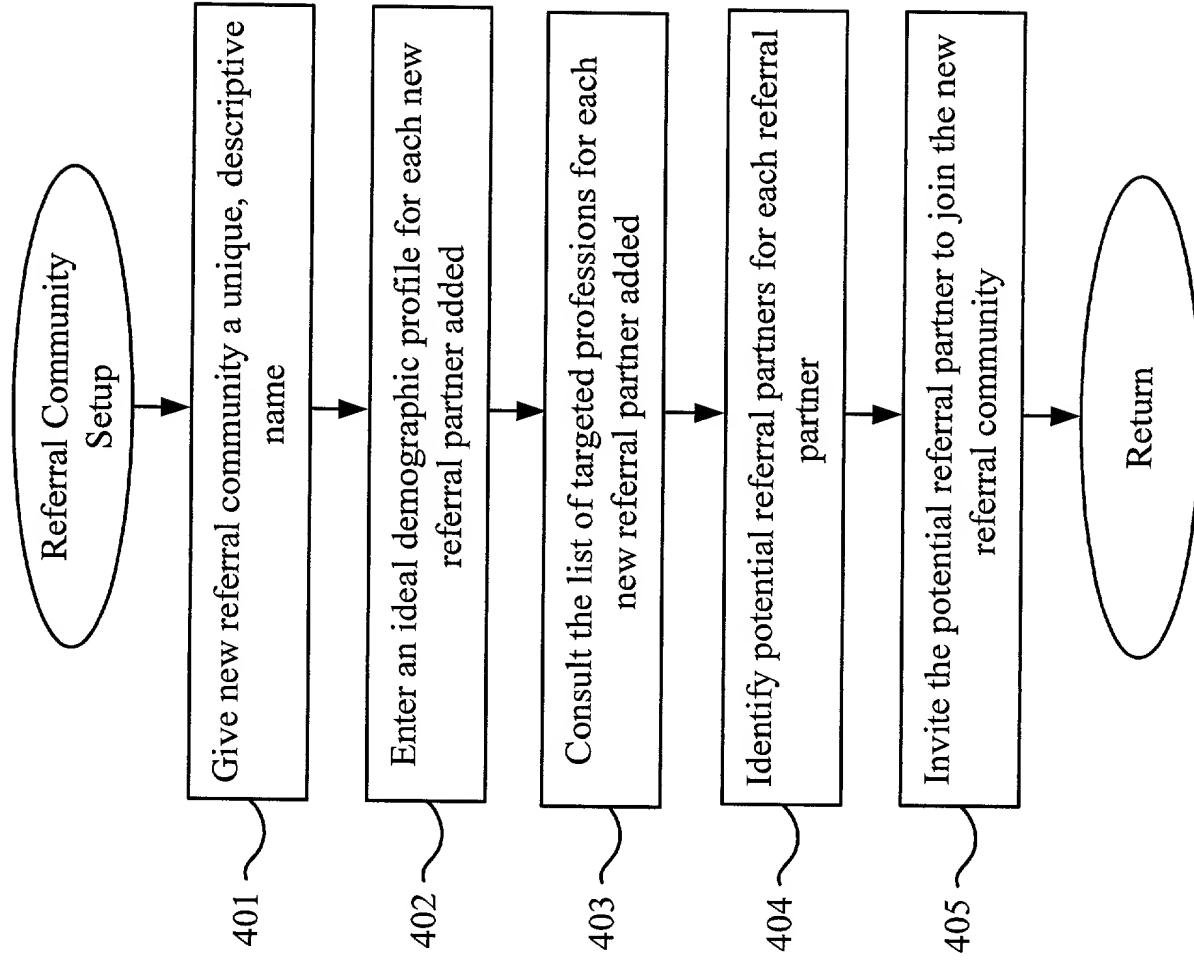


FIGURE 4

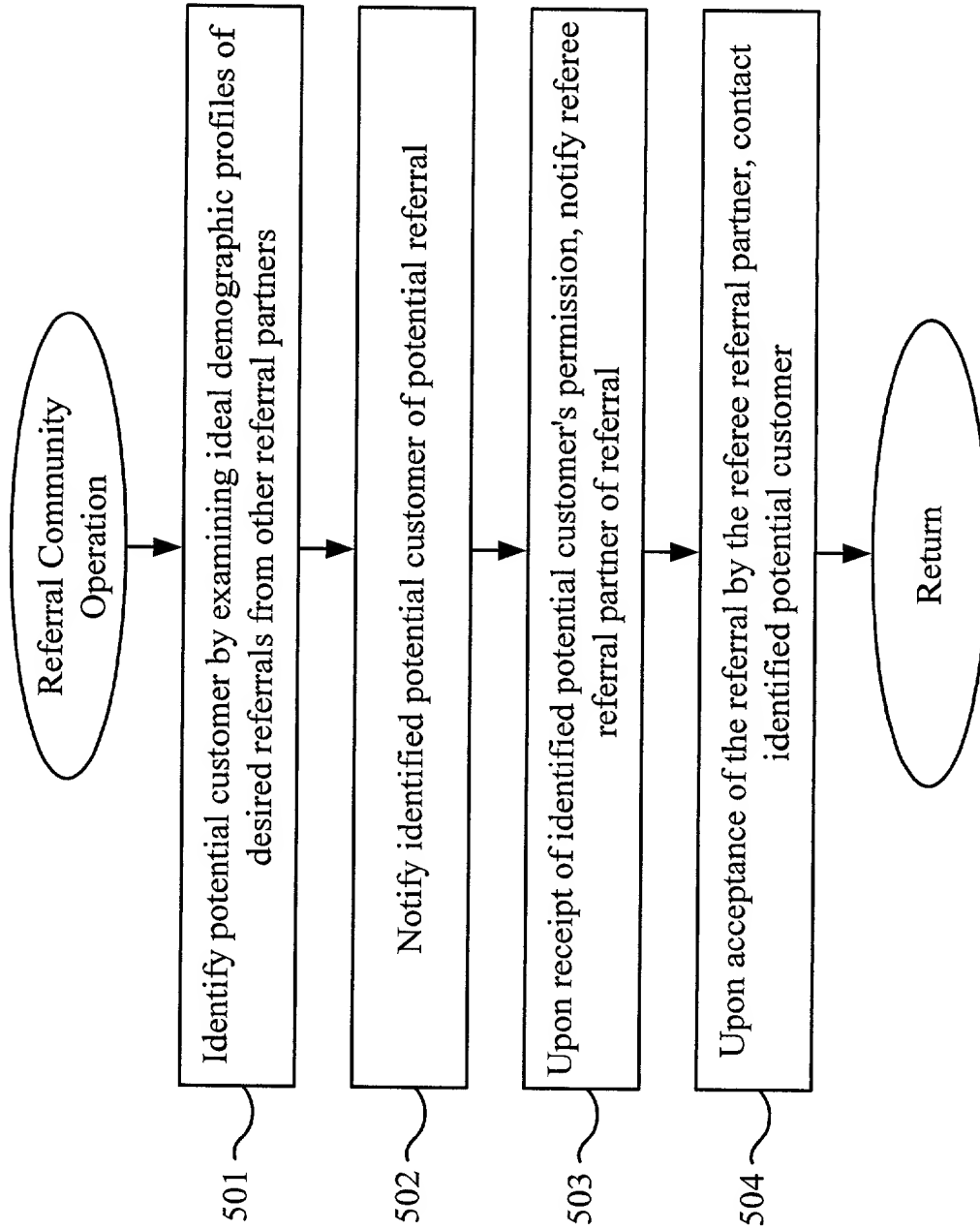


FIGURE 5

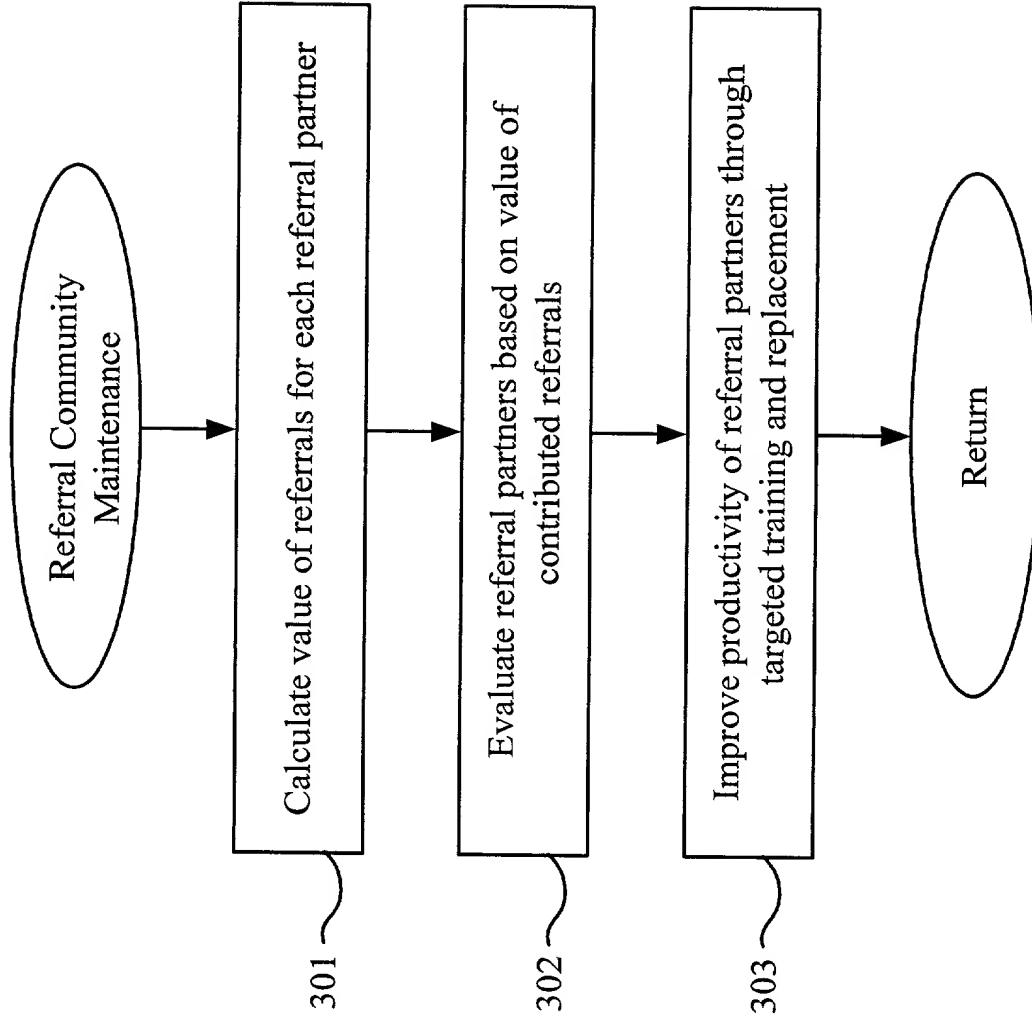


FIGURE 6

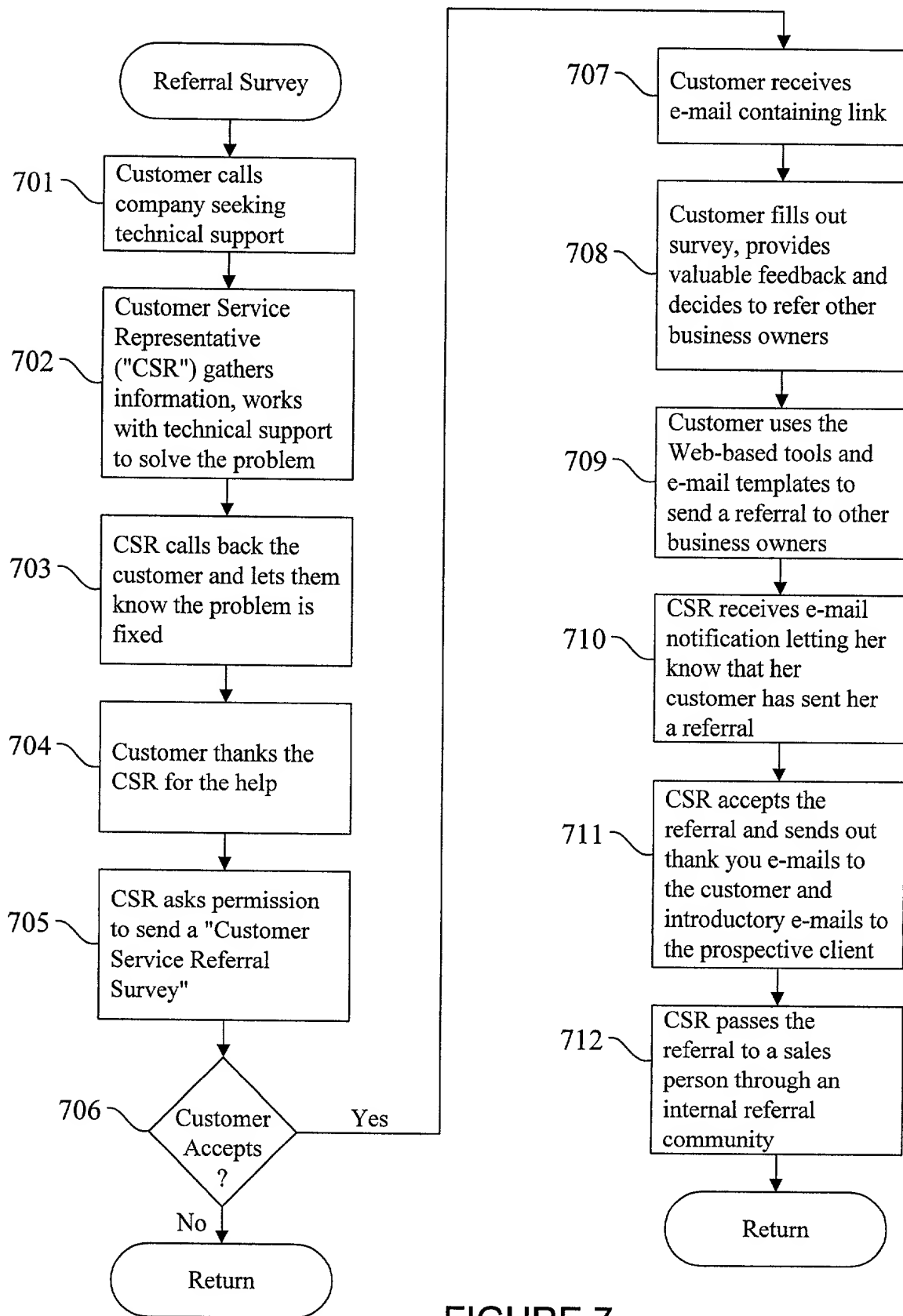


FIGURE 7

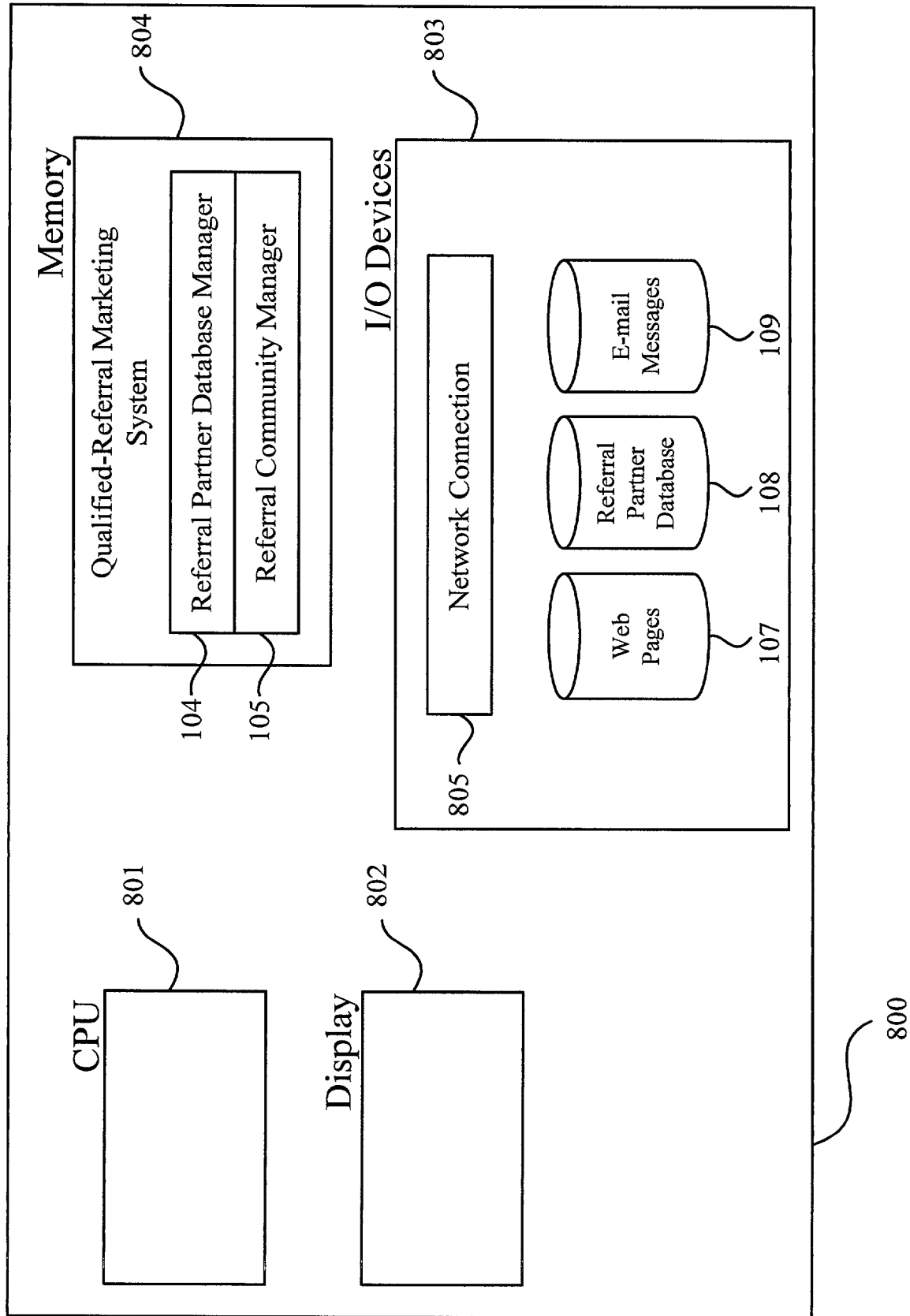


FIGURE 8

Referral Community Public Home Page

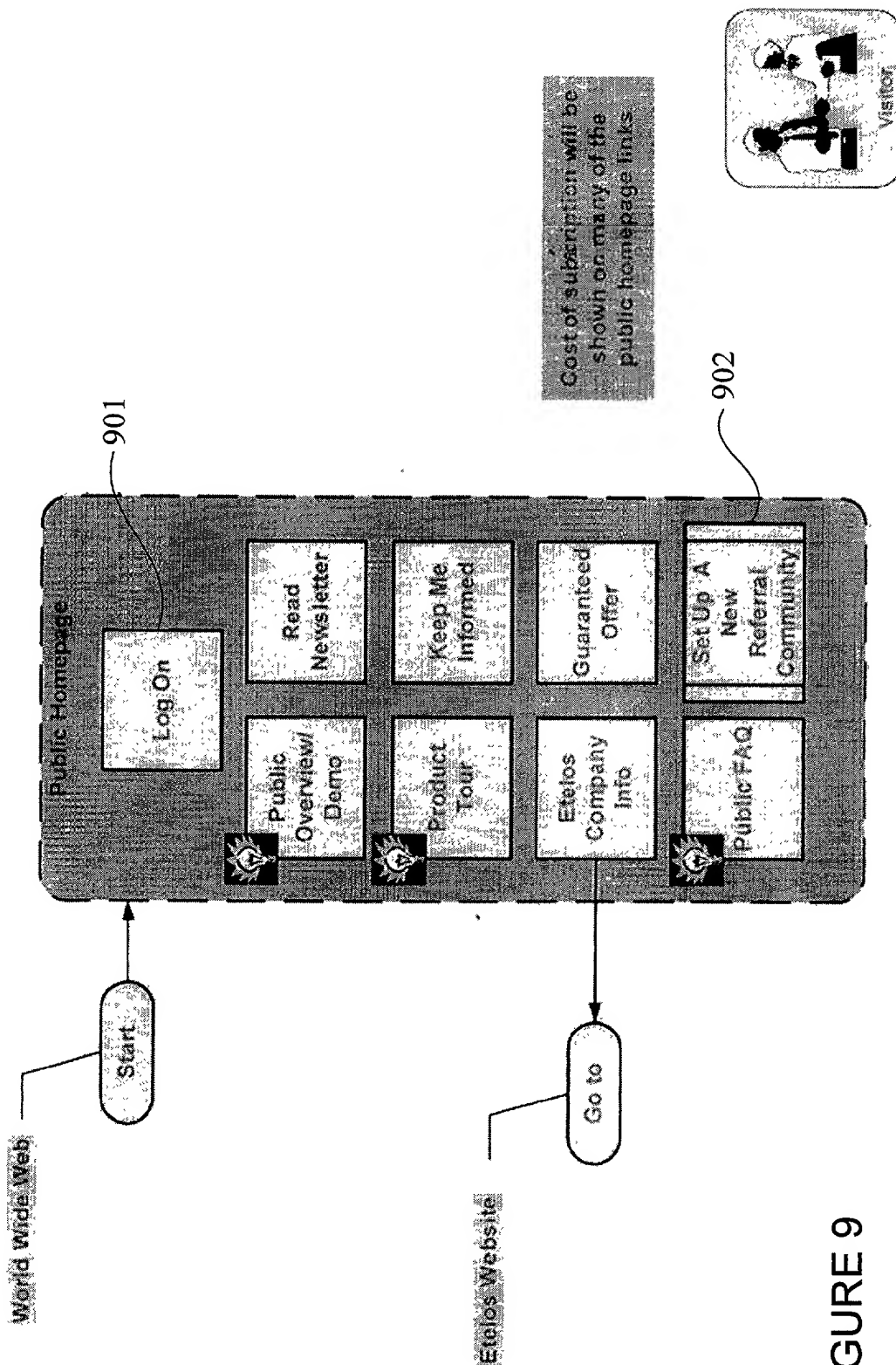
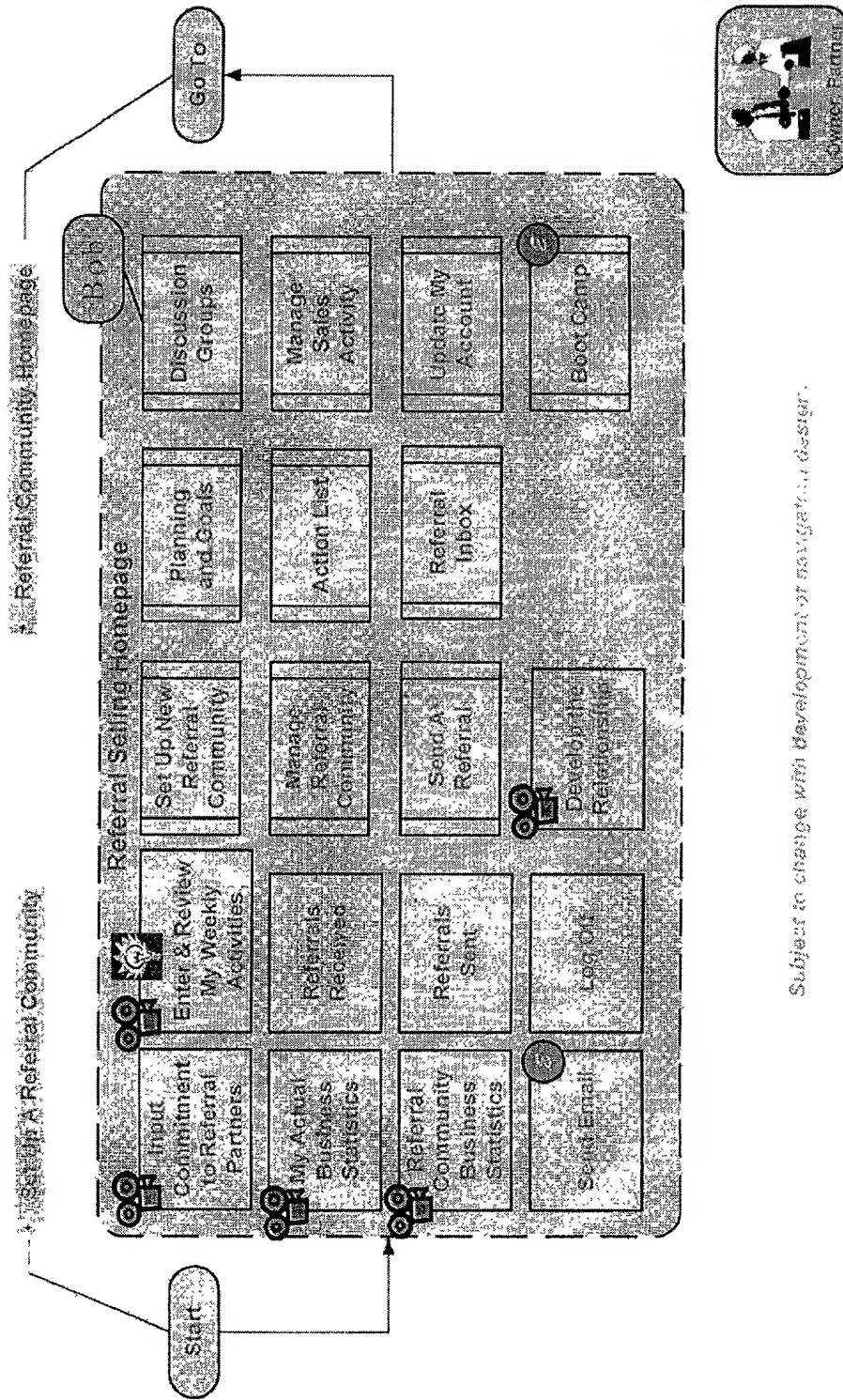


FIGURE 9

FIG. 10

Referral Community Homepage



Subject to change with development of navigation design.

FIGURE 10

FIG. 10

Action List

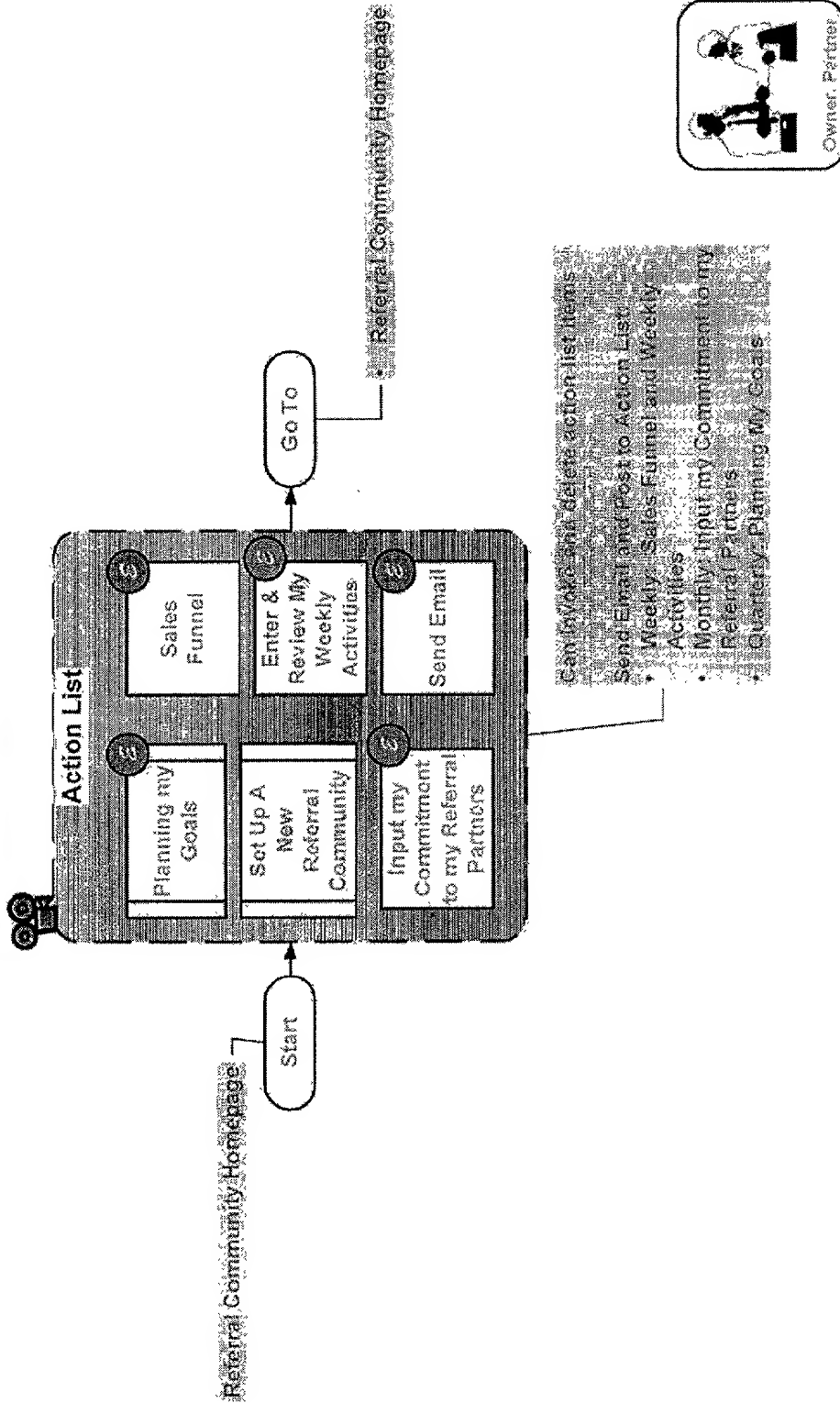


FIGURE 11

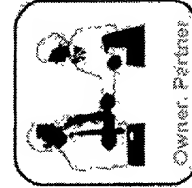
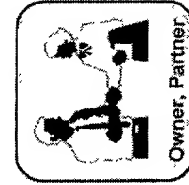
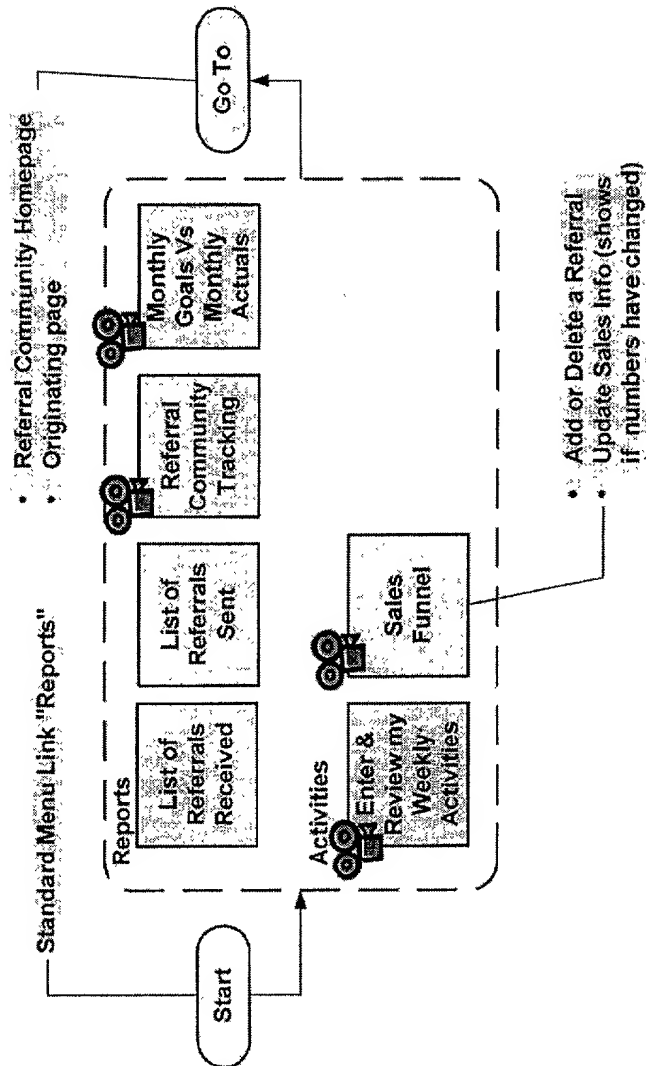
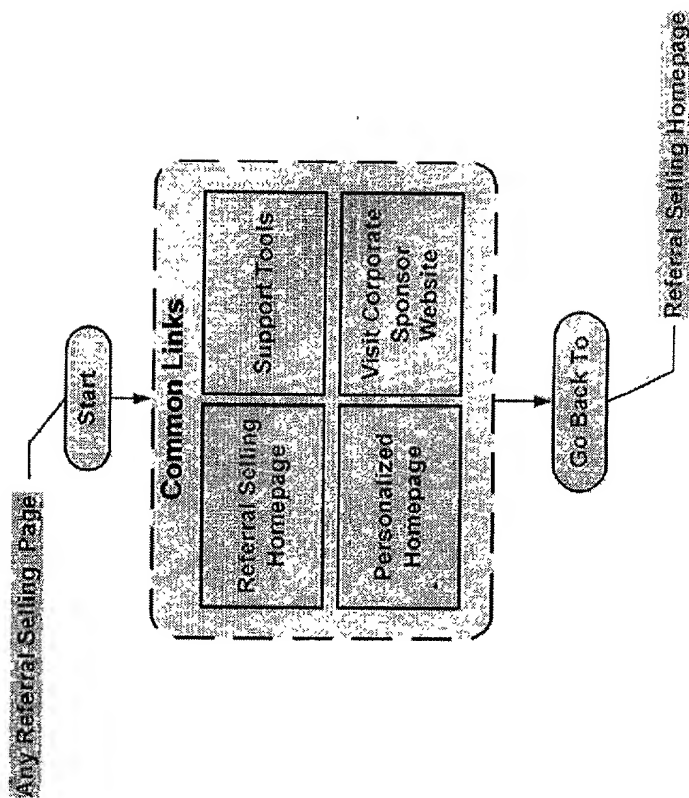


FIGURE 12



Common Links



Subject to change with development of navigation design

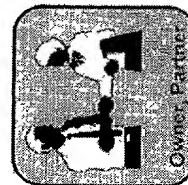
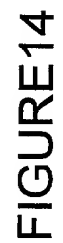
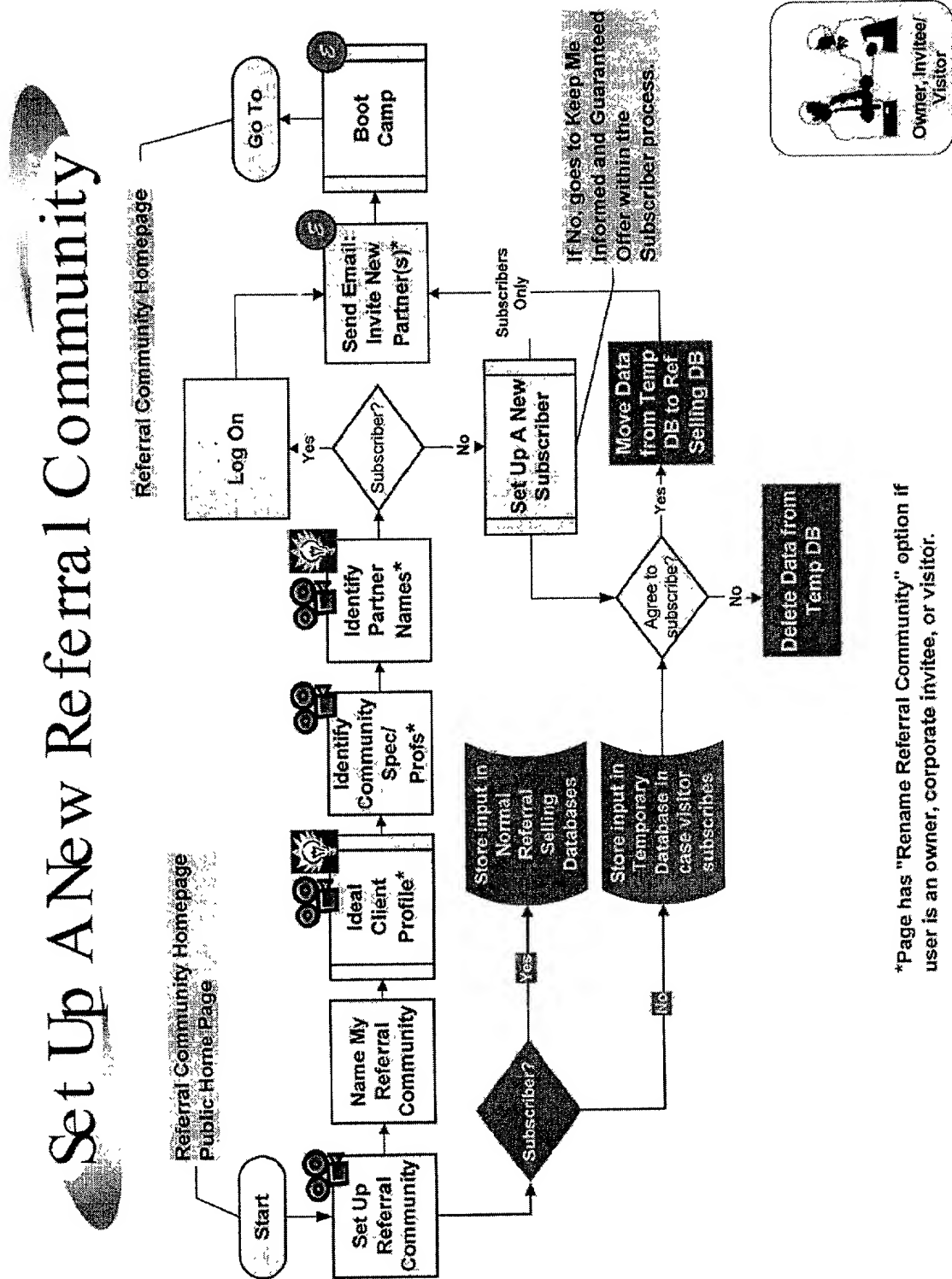


FIGURE13





*Page has "Rename Referral Community" option if user is an owner, corporate invitee, or visitor.

FIGURE15

Ideal Client Profile

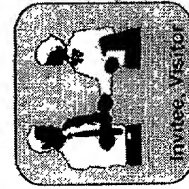
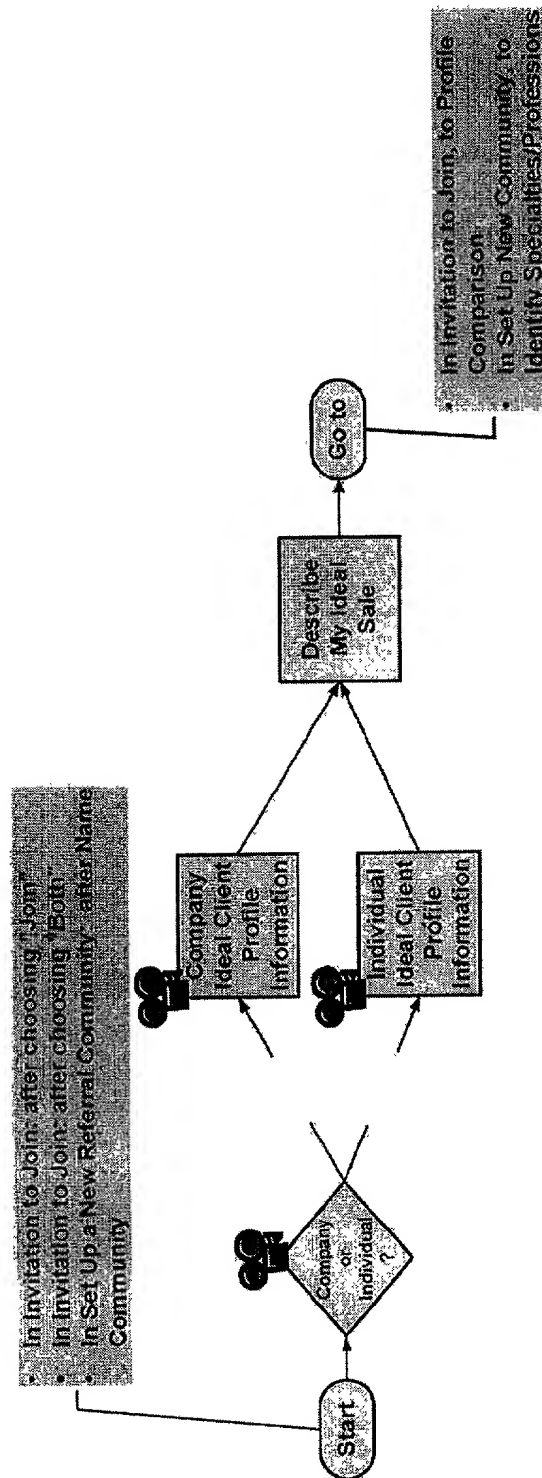


FIGURE 16

Set Up A New Subscriber

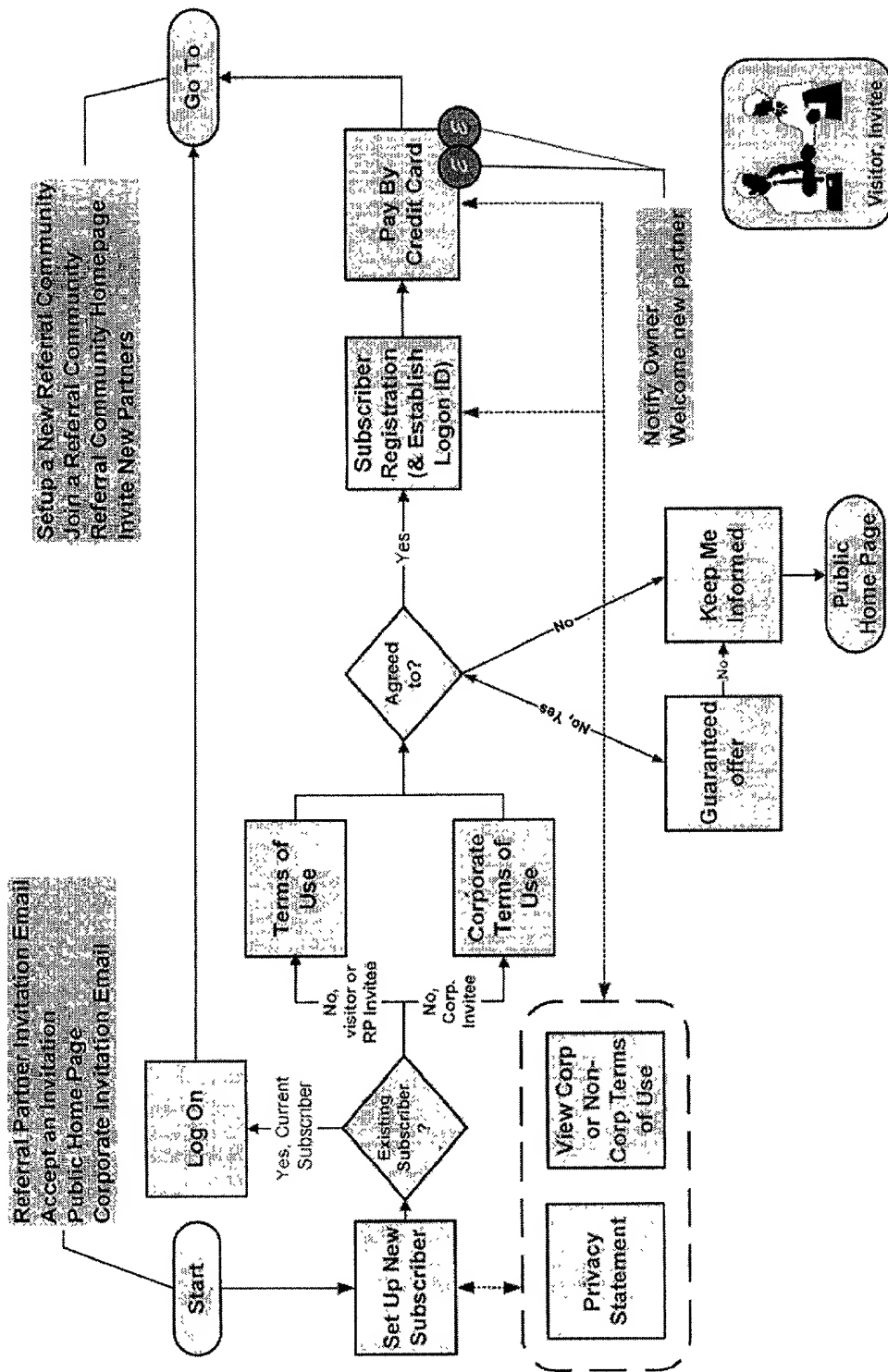


FIGURE 17

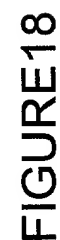


FIGURE 18

Manage My Referral Communities

Owner's Actions

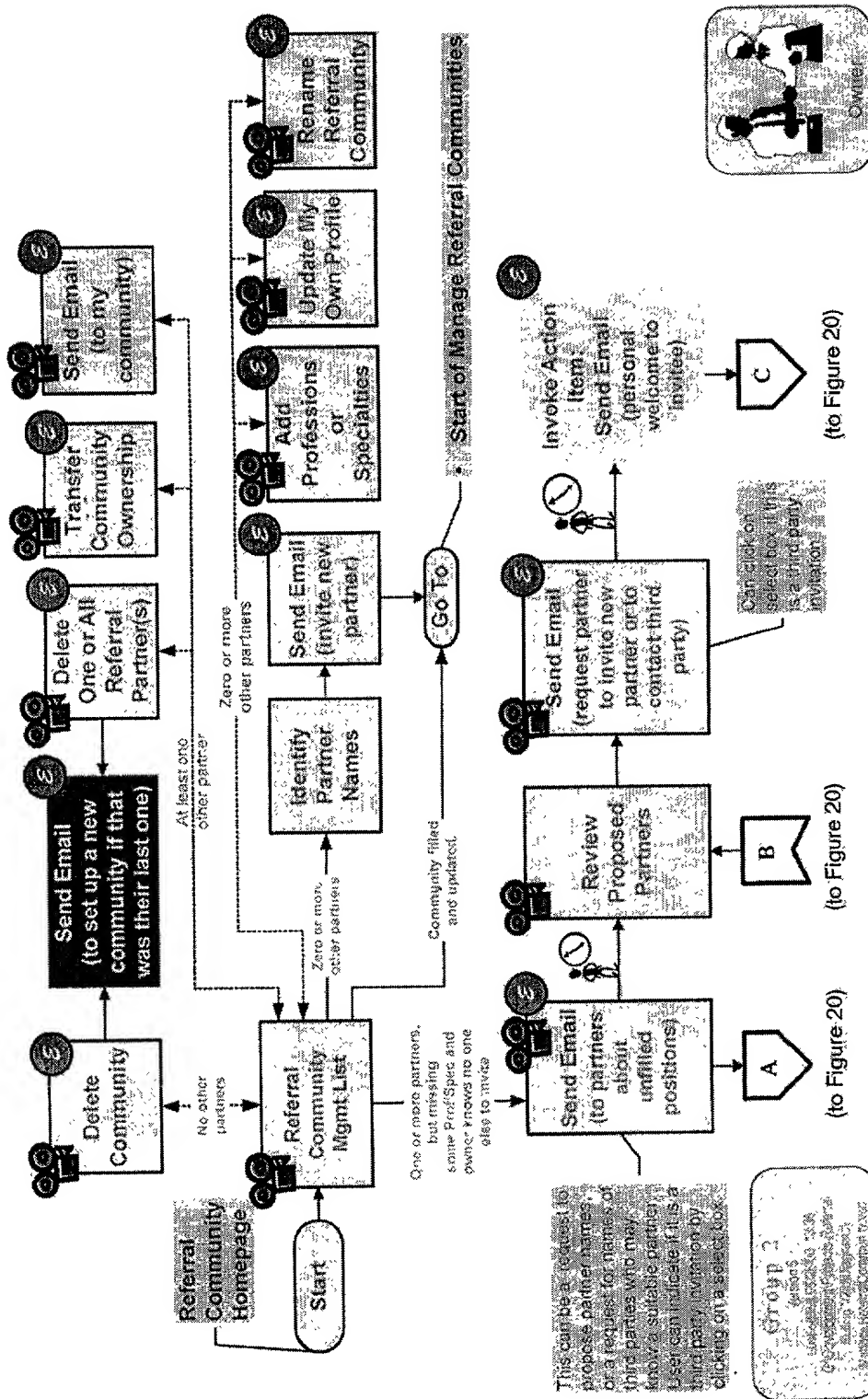
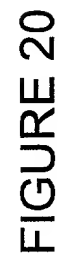


FIGURE 19



FILED 02/03/00

Send a Referral

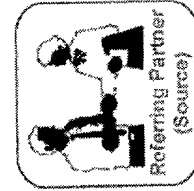
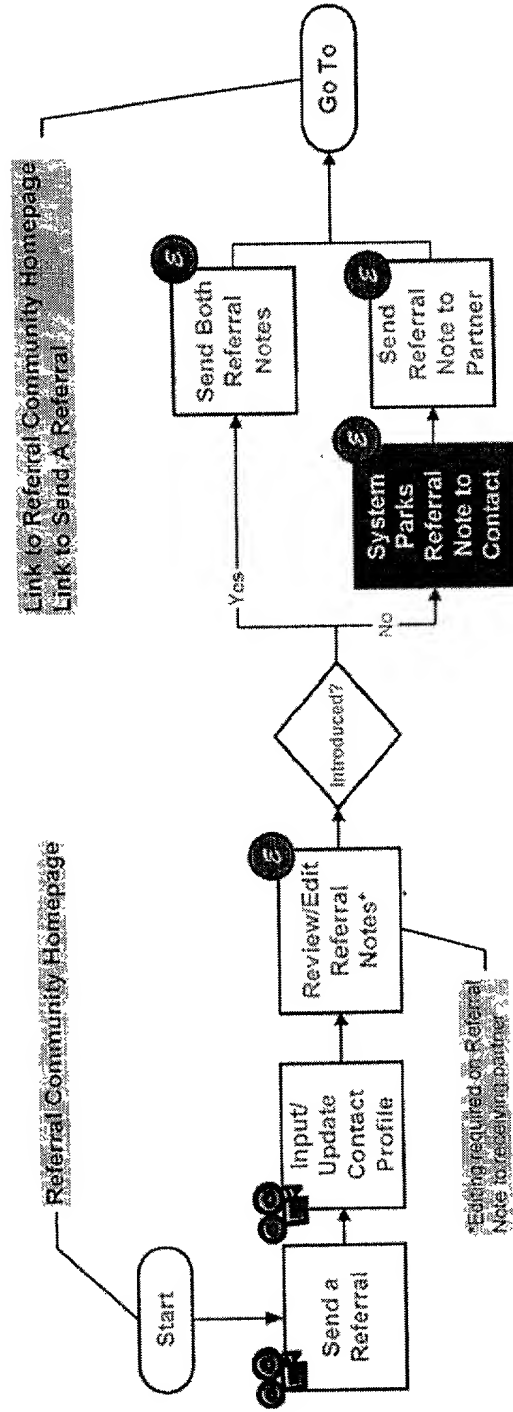


FIGURE 21

Receive a Referral (Introduced)

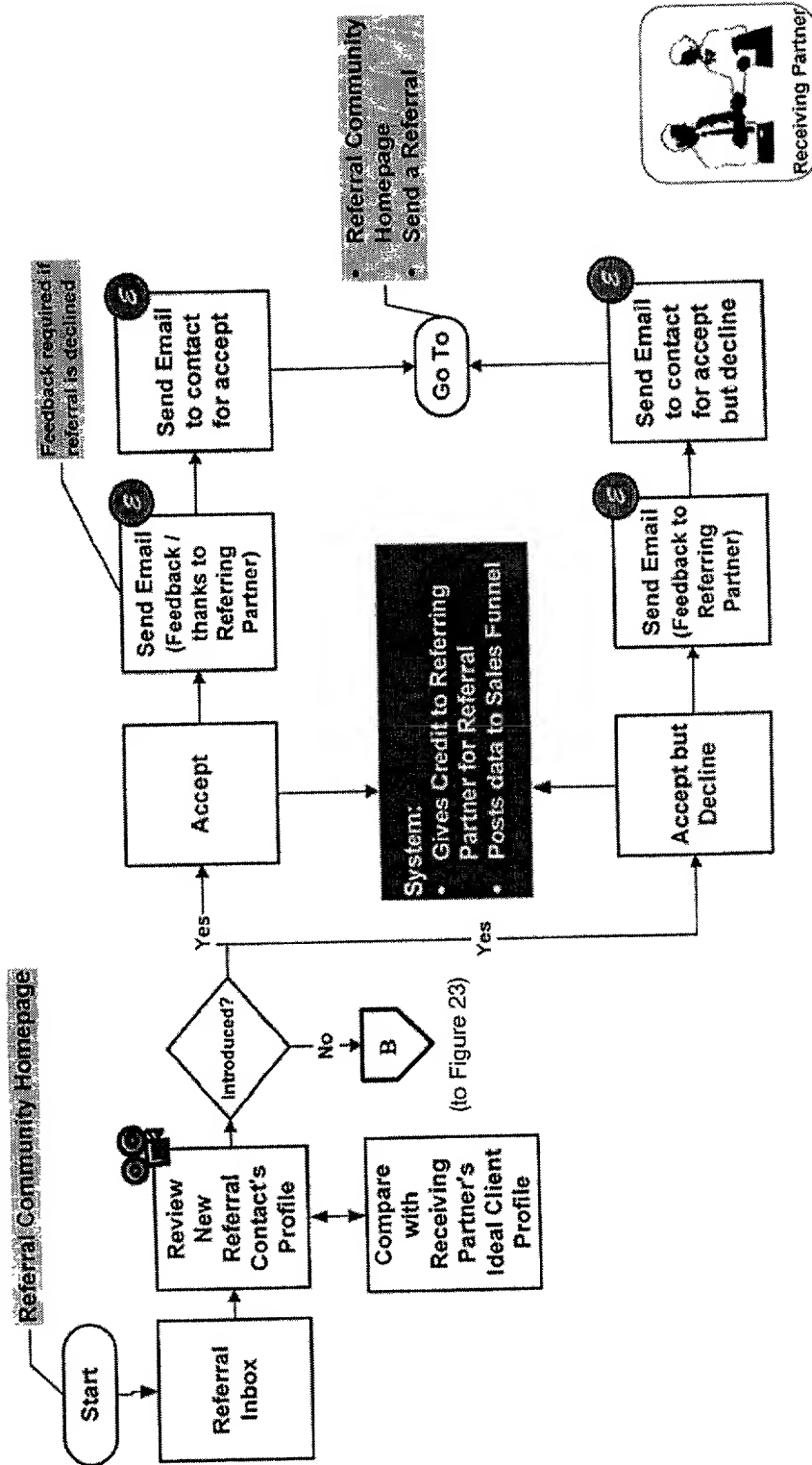


FIGURE 22

09/784,870

Receive a Referral

(Not Introduced)

Title: Method and System for Managing Business Referrals
Inventors: Daniel Arthur Kolke, Jr.
Serial No.: 09/784,870
Docket No.: 310118.401

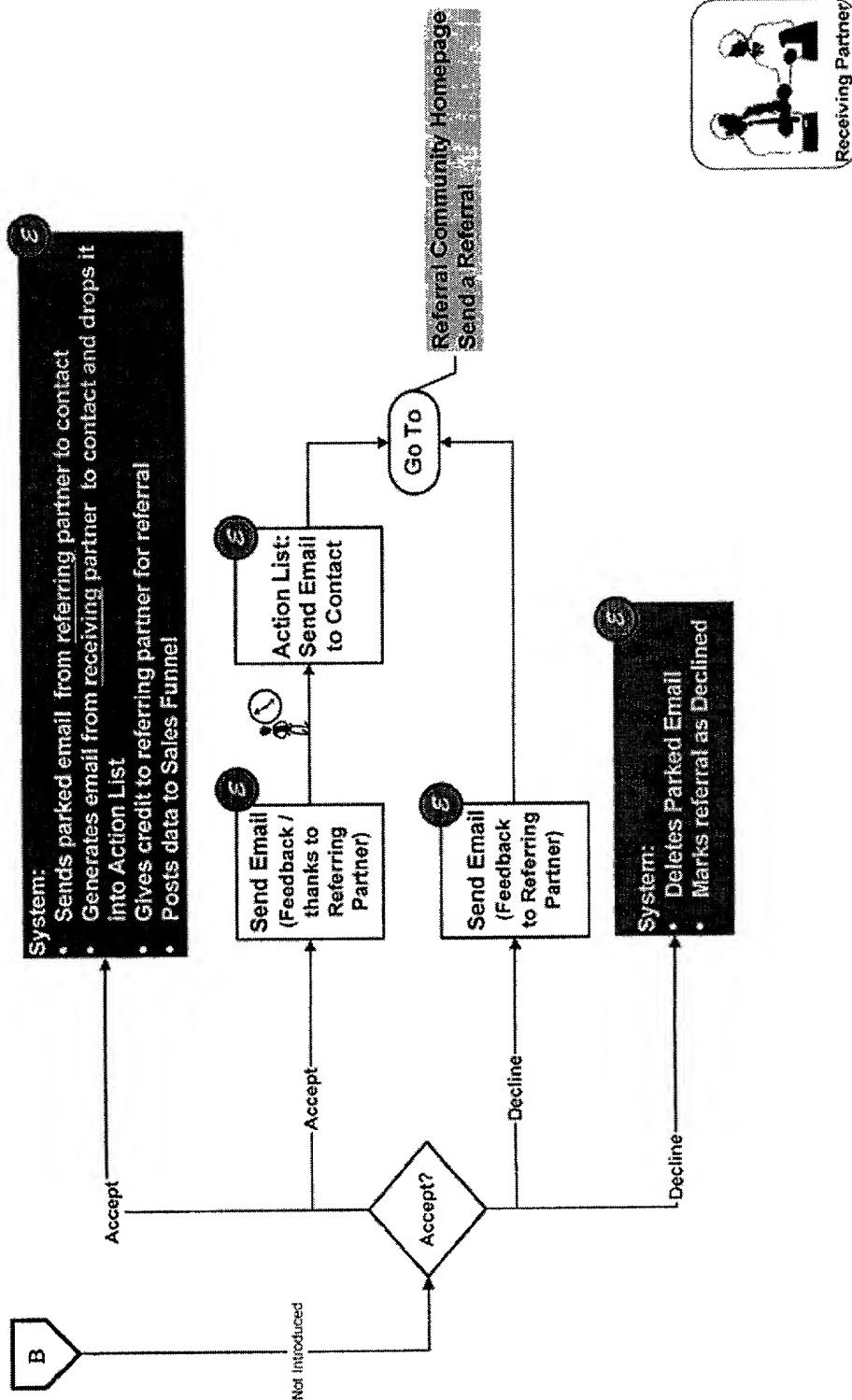


FIGURE 23

Patented 02/28/2000

Set Up Business Relationship

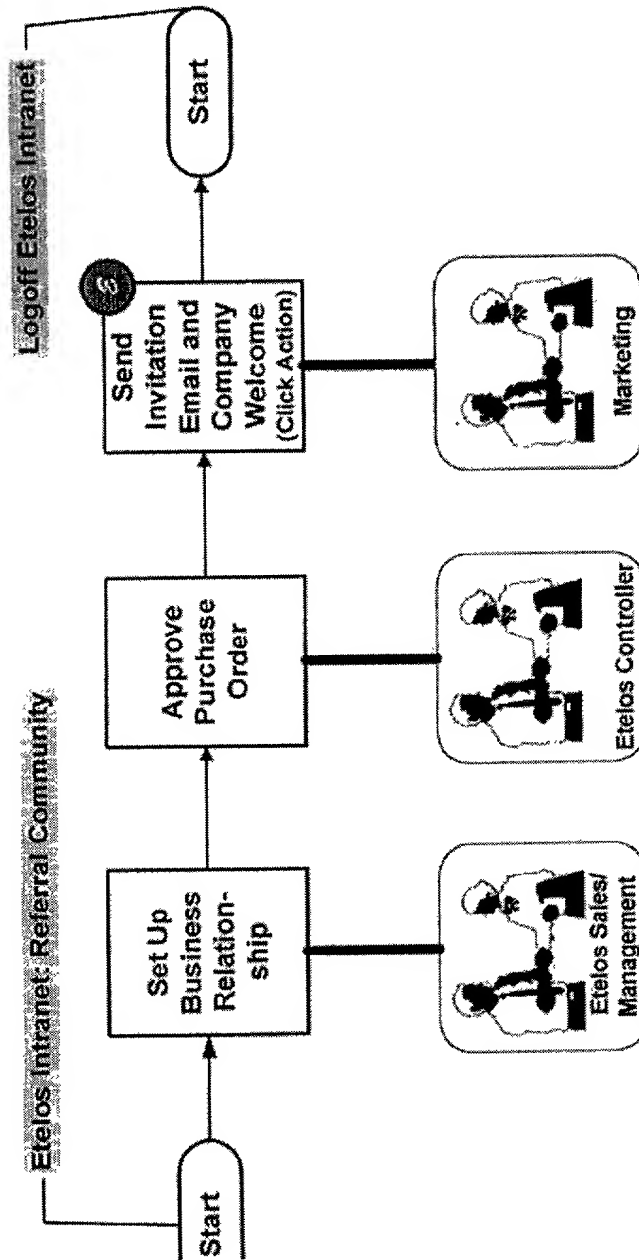


FIGURE 24

FIG. 190: 02343400

Planning My Goals

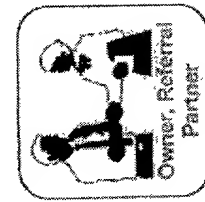
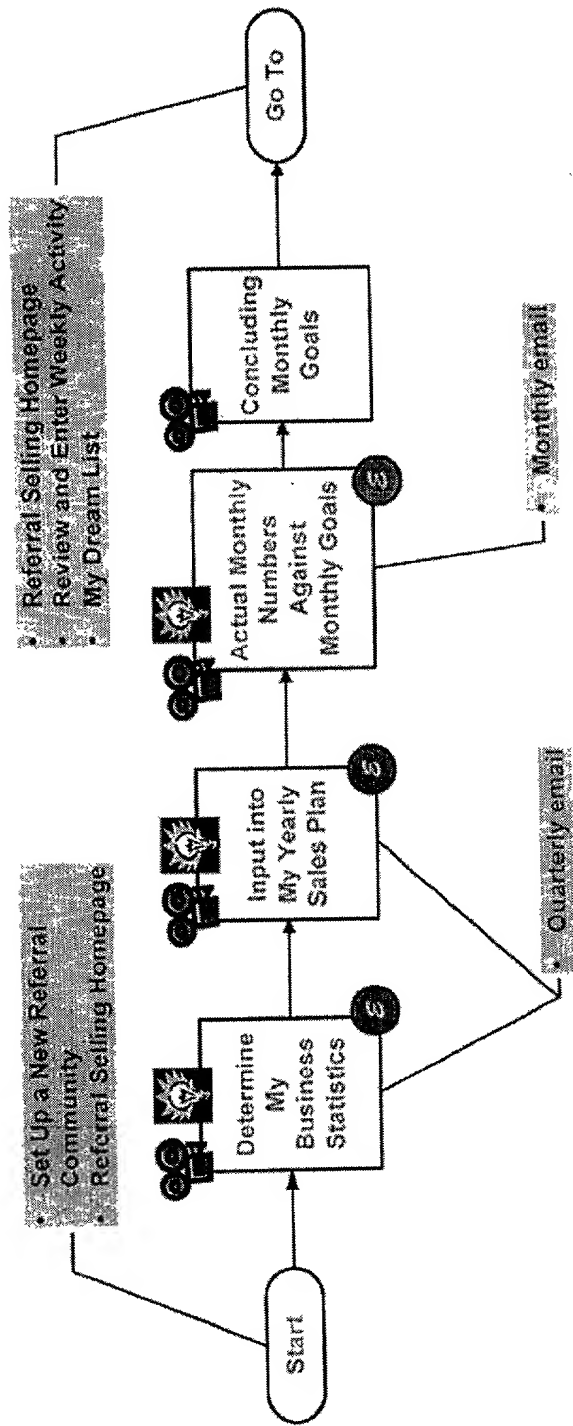


FIGURE 25

FILE NO. 02818260

Update My Account

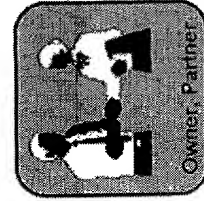
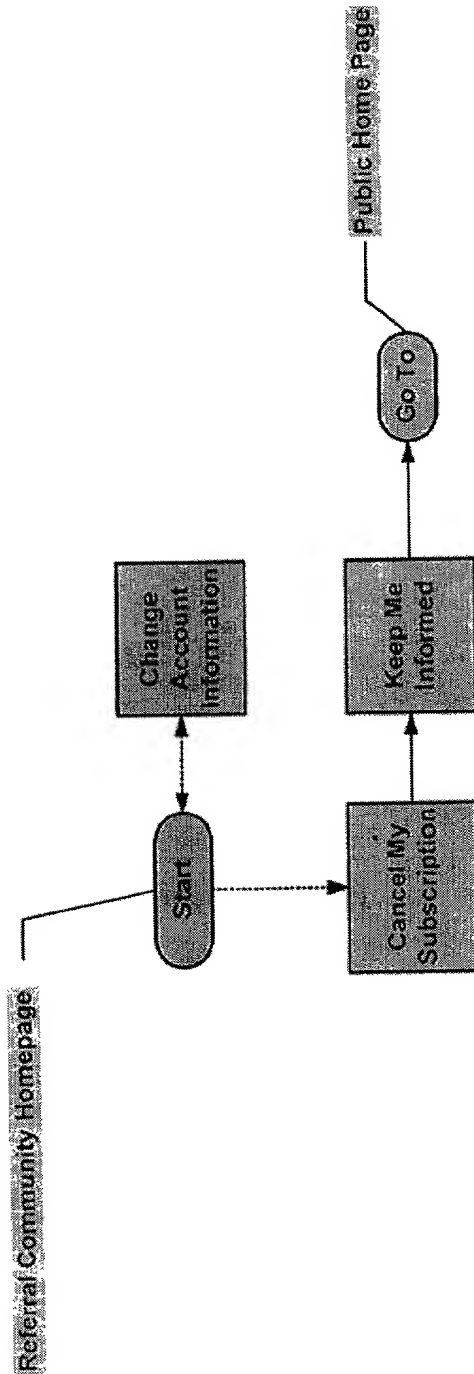


FIGURE 26